

**DanuBioValNet - Cross-clustering partnership for boosting eco-innovation by developing a joint bio-based value-added network for the Danube Region**

Pavla Bruskova  
National Cluster Association – CZ  
[www.nca.cz](http://www.nca.cz)

Project co-funded by European Union funds (ERDF, IPA)

14 Project Partners + 2 Associated Partners  
10 Countries

Start date: 1.1.2017  
End date: 30.6.2019



**Germany**

- BIOPRO Baden-Württemberg GmbH
- ClusterAgentur Baden-Württemberg
- Ministry of Economic Affairs, Labour & Housing Baden-Württemberg

**Czech Republic**

- National Cluster Association

**Austria**

- Upper Austria

**Slovenia**

- Ministry of Science
- Anteja ECG

**Croatia**

- Ministry of Economy, Entrepreneurship and Crafts
- Croatian Wood Cluster

**Slovakia**

- Prounion

**Romania**

- Ministry of Economy
- Clustero
- Institute of Economical Forecasting

**Bulgaria**

- Association of Bulgarian Clusters

**Serbia**

- Institute of Mechanical Engineering

**Montenegro**

- Vinecluster of Montenegro

■ Danube Transnational Programme area

Project co-funded by European Union funds (ERDF, IPA)

The establishment of the **National Cluster Association (NCA-CZ) in 2008** as a non-profit association of individuals and legal bodies **with the goal to:**

- ◆ ensure coordinated and sustainable development of cluster initiatives in the Czech Republic
- ◆ advocate cluster organisations and their interests towards the government
- ◆ align with the European Commission policies & actions
- ◆ facilitate cluster internationalisation and transfer of the best practices into and outside the Czech Republic

[www.nca.cz](http://www.nca.cz)

**NCA - the partner in the European projects:**

**DanuBioValNet (Interreg Danube)**

**KETGATE (Interreg Central Europe)**

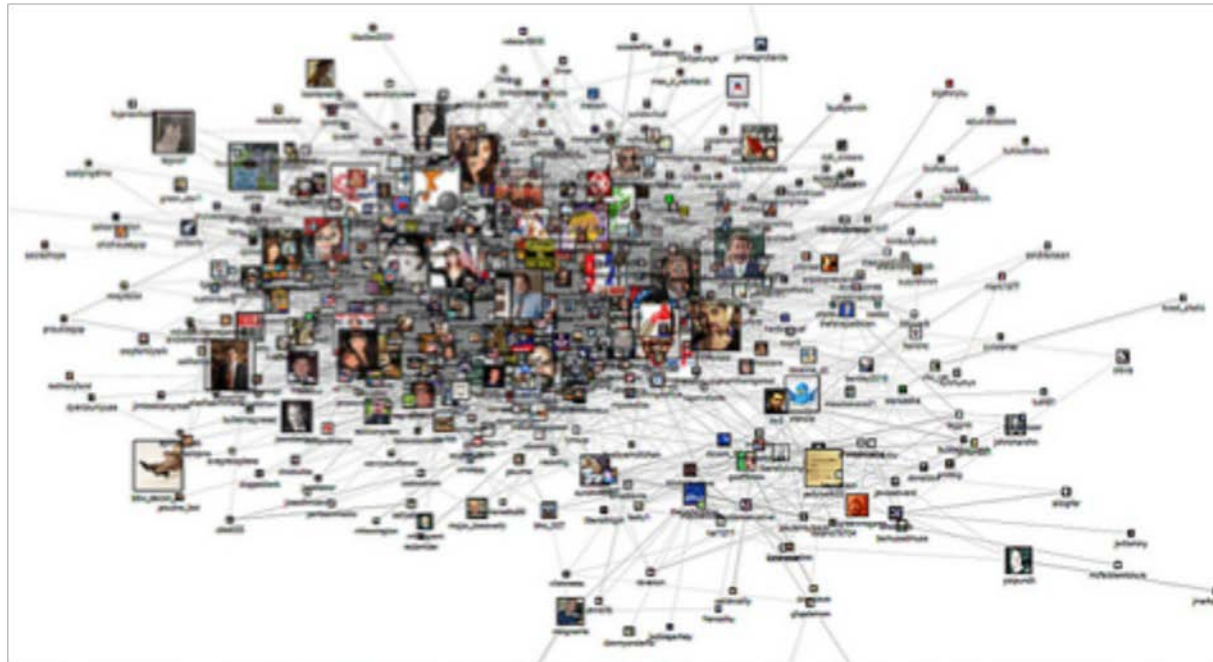


## ***Mission:***

**„The National Cluster Association creates a long-term and competent platform for the development of cluster initiatives within the Czech Republic and an active interface for their internationalisation.”**

**HELPING CLUSTERS TO CLUSTER**

# Cluster – the phenomenon, basis of competitive advantage and regional specialisation



**Cluster** is a **geographical concentration** of interconnected **companies**, **specialised suppliers**, **service providers** and related **institutions** in a **particular field** and firms in **associated areas**, which **compete** but also **cooperate**, have **common features** and **complement** each other. (*Professor Michael E. Porter, Harvard Business School*)

**CLUSTERS ⇒ CLUSTER INITIATIVES ⇒ CLUSTER ORGANISATIONS**



# National Cluster Association - members

## Cluster organisations

### APPLIED RESEARCH AND TECHNOLOGIES

- ✿ CzechBio
- ✿ MedChemBio
- ✿ NANOPROGRESS

### ENERGY, MATERIALS, MANUFACTURING

- ✿ ATOMEX Group
- ✿ CREA Hydro&Energy
- ✿ Czech Machinery Cluster
- ✿ Czech Stone Cluster
- ✿ Czech & Moravian Glass Cluster
- ✿ Cluster of Czech Furniture-Makers
- ✿ Cluster of Precise Machinery Vysočina
- ✿ Cluster Mechatronics
- ✿ ETIK
- ✿ EWIC
- ✿ HK Metal Cluster
- ✿ Industry Cluster 4.0
- ✿ Moravian Aerospace Cluster
- ✿ Moravian-Silesian Automotive Cluster
- ✿ Plastics Cluster

### ICT & SAFETY & SECURITY

- ✿ Safety Technology Cluster
- ✿ Hi-tech Innovation Cluster
- ✿ IT Cluster
- ✿ Network Security Monitoring Cluster

### AGRICULTURE, CREATIVE INDUSTRY

- ✿ Cluster of Applied Biotechnologies
- ✿ Regional Food Cluster
- ✿ Zlin Creative Cluster

## Development, education and innovation infrastructure

- ✿ BizGarden, Brno
- ✿ PRODO-SERVIS, Ostrava
- ✿ Regional Development Agency of the Ústí Region
- ✿ RERA – Regional Development Agency of the South Bohemian Region
- ✿ Palacký University in Olomouc, Science Technology Park and Business Incubator
- ✿ Tomas Bata University in Zlin, Faculty of management and economics
- ✿ Technology Centre, Academy of Science of the Czech Republic



- ⇒ 450 companies, 50 educational institutions, 11 R&D institutions
- ⇒ More than 170 000 employees
- ⇒ Turnover more than €17,3 billion

Project co-funded by European Union funds (ERDF, IPA)

# DanuBioValNet project

- The transition of a fossil-based to a bio-based economy addresses one of the main challenges in the Danube Region.
- Only 10% of chemical feedstock base consists of renewable materials (sugar, starch, cellulose, oils and fats, etc.).
- The Danube Region possesses huge biomass resources, knowledge and technologies for bio-based materials and has strong application sectors that would benefit from bio-based innovations.
- Due to a missing holistic transnational approach in the Danube region, actors in bio-based industry operate disconnected, important bio-based VCs are not established.
- The infrastructure of clusters enables business development and industry modernisation through **critical mass, collaboration, connectivity, joint learning and innovation processes**. The value chain basis of clusters and their **potential to generate the value chain innovation** is one of the most important features in this context.

# DanuBioValNet - objectives

- **Building awareness** of bioeconomy and biobased industries in the Danube Region;
- **Identify** and **connect** key actors from different regions and industries in four value chains:

**ADVANCED-PACKAGING - ECO-CONSTRUCTION - PHYTOPHARMA - HEMP INDUSTRY**

- **Bring potential partners together** and enable them **to cooperate** - matchmaking events, awareness workshops, Open Space Innovation Arena)
- Identification and benchmarking of **programmes and funding schemes** for biobased industry; the launch of the **BioBased-InnovationExpress** - synchronised pilot scheme among the partners, incl. funding rules, e.g. on international cooperation of clusters.
- Setting up the **Danube Cluster Policy Maker Forum** – policy frame of the implementation of the **Joint Bio-Based Cluster Policy Strategy** and its Action Plan to improve the framework conditions for clusters to cluster / SME cooperation along bio-based VC across regions.

# Realized project activities

## Kick-off conference of the DanuBioValNet project – 30 March 2017, Prague

- More than 100 participants from 12 countries



**Capitalisation event** in November 2017, Bucharest, Romania

**Phytopharma Day**, in December 2017 in Stuttgart, Germany

**Awareness workshops** in Bulgaria, Slovakia, Austria, Czechia

Project co-funded by European Union funds (ERDF, IPA)



# Realized project activities

**Cluster Mapping and Value Chain Mapping** - eco-construction, phytopharma, biobased packaging. **Outputs:** Regional reports and the Danube synthesis reports  
[www.interreg-danube.eu/approved-projects/danubiovalnet/section/synthesis-value-chain-mapping-reports](http://www.interreg-danube.eu/approved-projects/danubiovalnet/section/synthesis-value-chain-mapping-reports)

## ECO-CONSTRUCTION

### *Characteristics:*

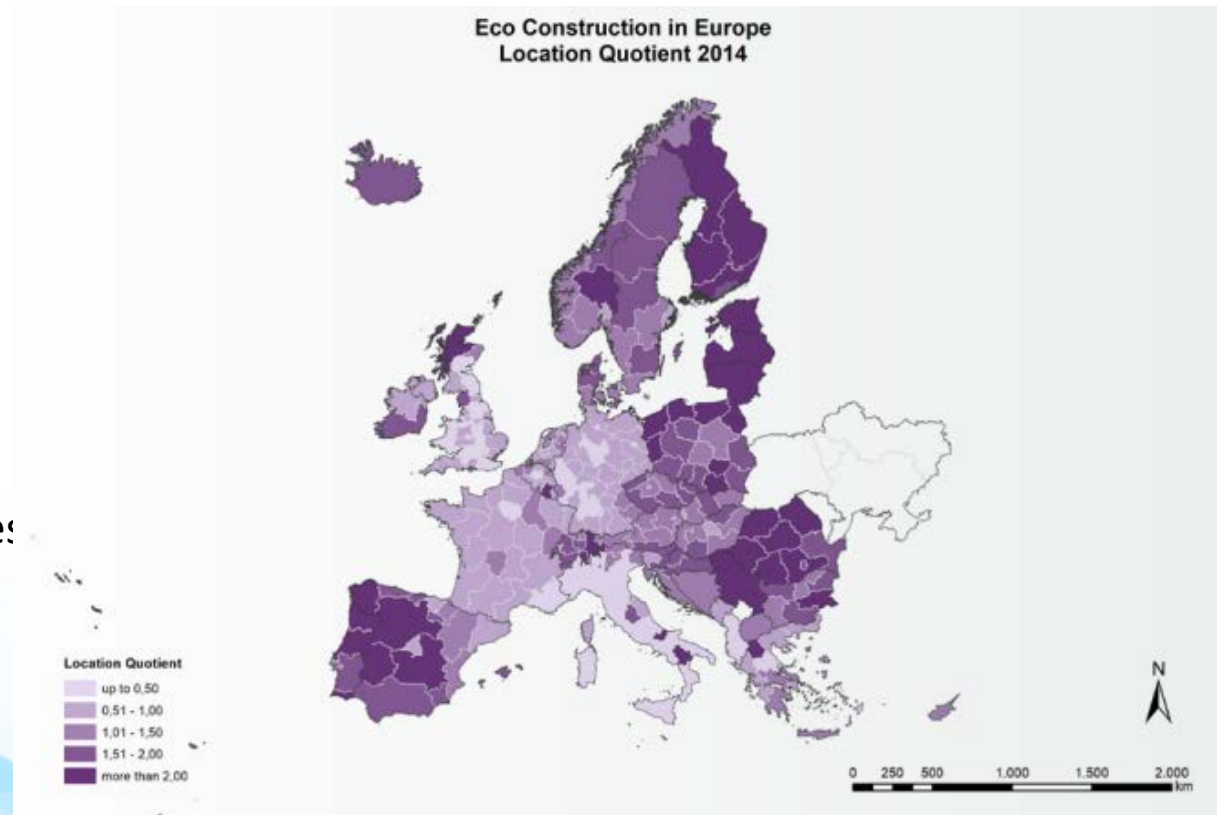
- traditional wood-processing, furniture clusters - strong industry in the Danube Region

### *Problems*

- prevailing regional orientation of the companies
- low export
- lack of labour force

### *Opportunities*

- Hemp buildings, hemp concrete



# Realized project activities

## BIOBASED PACKAGING

### *Characteristics:*

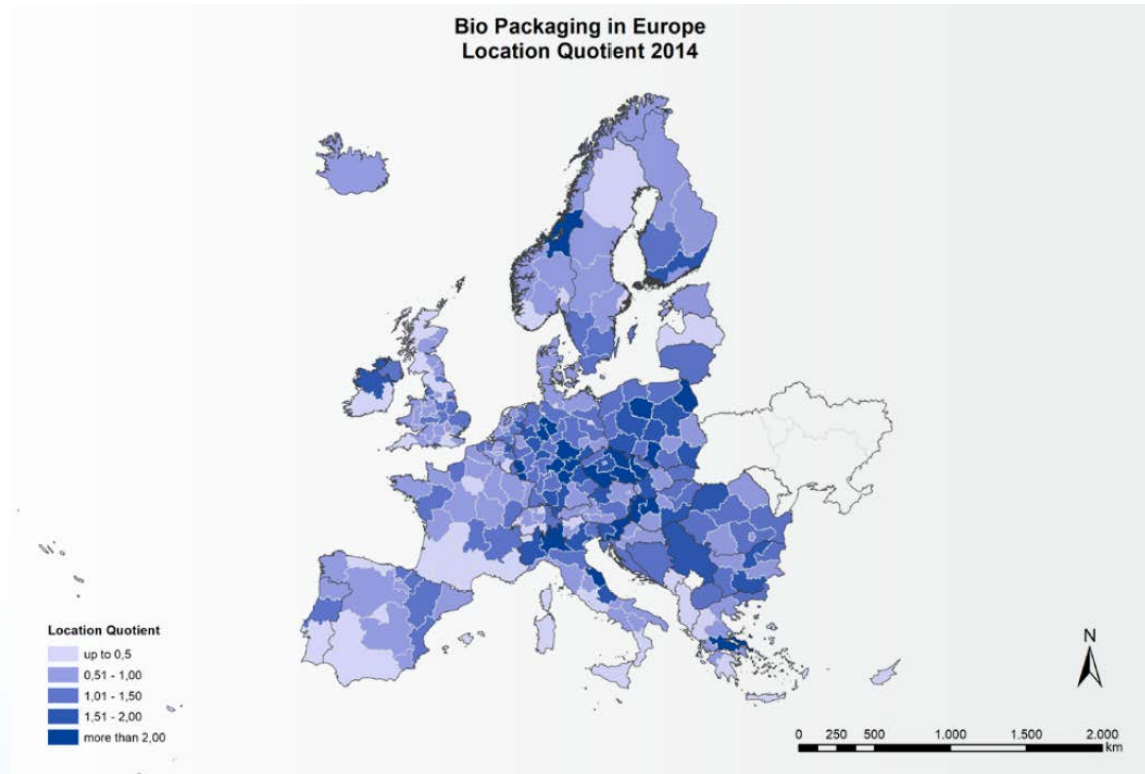
- young industry, small number of companies, big potential in DR
- resource material is imported from abroad (FR, D, GB, USA)
- customers are international companies (Nestle, Lego)

### *Problems:*

- high price of input material (bioplastic granulate) and bioplastic products

### *Opportunities:*

- food industry packaging and luxury goods



# Realized project activities

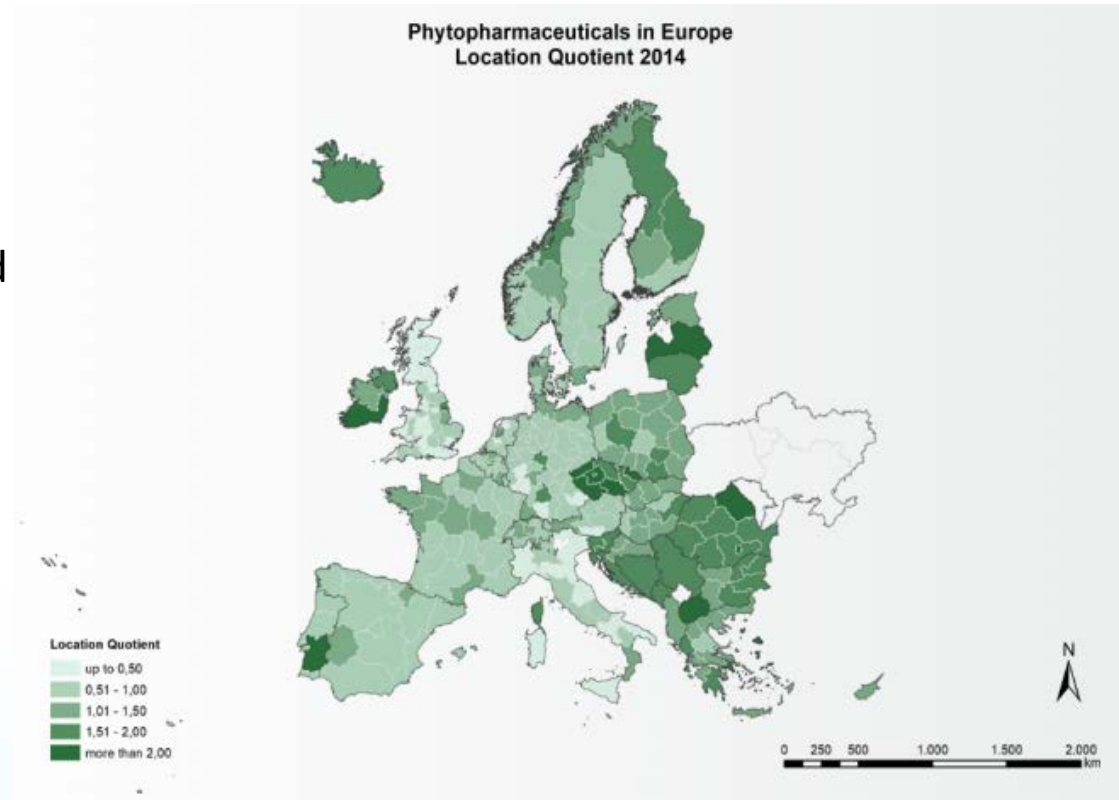
## PHYTOPHARMA

### *Characteristics*

- big concentration in DR, e.g. rose oil (BG)

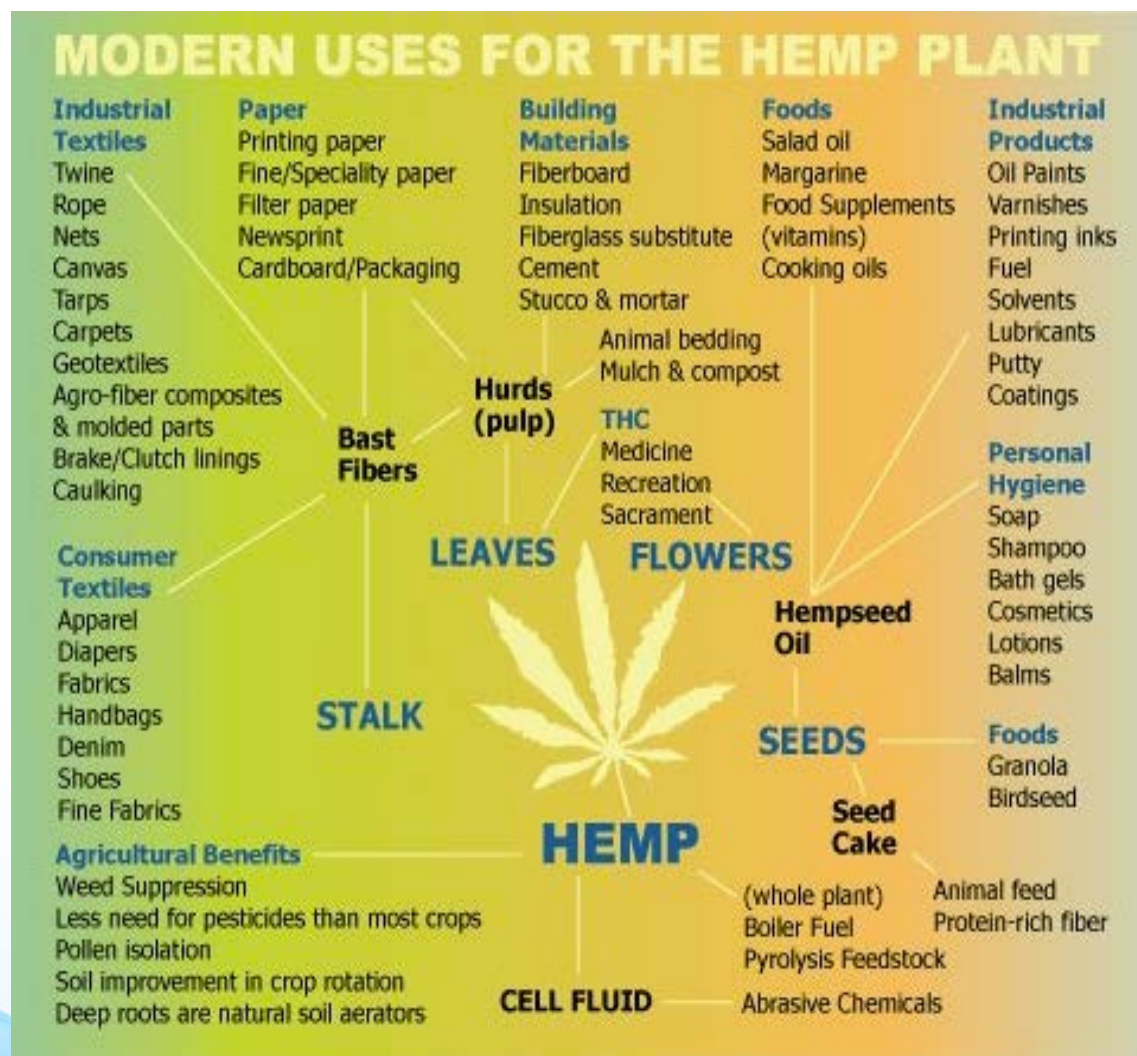
### *Problems*

- Growers: lack of technologies and labour force, uncoordinated collecting of wild-growing plants, societal issues (condition of collectors of wild-growing plants in Eastern Europe)
- Manufacturers: focus on R&D (repurposing of medical plants), huge interest of pharmaceutical companies in processing of medical plants, opportunities for international export/import



# The Danube Hemp Cluster Initiative

- Agronomic potential of hemp production is huge in the Danube countries.
- **The hemp industry can serve as a demonstration model for the bioeconomy fostering through hemp clusters in the Danube region countries**
- **Broad scale of exploitability** covering both technical and medical cannabis





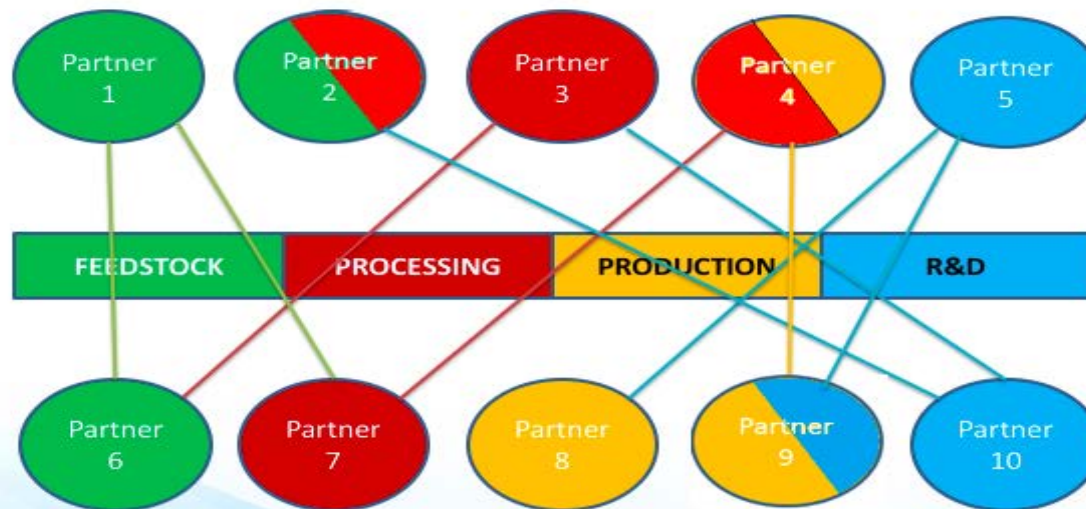
# Stimulation of hemp cluster initiative

- **Multi-sectoral cluster approach**
  - Increase of the agronomy potential of hemp
  - R&D, new technologies and innovative applications in hemp growing and processing
  - Manufacturing of final products
  - Regulatory measures, legal unification
  - Education, awareness and promotion
- **Hemp cluster network development in the Danube Region**
  - Identification of key hemp actors and the hemp industry strengths in the partner regions;
  - Facilitation of cluster organisations establishment and their mobilisation for internationalisation
  - Inclusion of the hemp experts in the project activities
  - Interconnection of hemp clusters for **cross-country and cross-sectoral collaboration** in the three value chains of the project: Phytopharma, Biopackaging, Eco-construction and beyond (textile, paper, food, medicine, ....)

# Cross-regional Cooperation

The DanuBioValNet project shall demonstrate that eco-innovations, new business opportunities, new investments will improve long-term access to materials and opens doors to cross-regional long-term partnerships through:

- Meetings, matchmaking, brokerage, etc. with other clusters **to develop international business, knowledge transfer and R&D cooperation** - cross-sectoral approach (feedstock base, processing infrastructure, innovation and R&D)



Project co-funded by European Union funds (ERDF, IPA)

**NCA invites policy-makers, experts, scientists, business people and practitioners to participate in the informal**

## **CZECH BIOECONOMY PLATFORM**

with the purpose to:

- The continuous building of the bioeconomy awareness in the Czech Republic
  - **The best practice so far: The South Bohemian University's Bioeconomy Course**
  - **The DanuBioValNet project**
- Identification of inter – sectorial communication tools to develop bioeconomy (agriculture – industry – R&D)
  - **The model of the hemp industry development**

# THANK YOU FOR YOUR ATTENTION

Official project web:

<http://www.interreg-danube.eu/approved-projects/danubiovalnet>

DanuBioValNet



Linkedin



Project co-funded by European Union funds (ERDF, IPA)